

Risk Management

Rapidly growing municipality fixes costs in a fluctuating market and finds a customized procurement solution reduces their costs dramatically



Growing municipality turned to Tradition Energy for a customized procurement solution and saved close to \$500,000 over two years.

Services Provided

- Market Research & Intelligence
- Supply Management & Procurement: Electricity
- Energy Data Management
- Demand Response & Backup Generation Analysis

Opportunity

- As one of the top twenty largest cities in the region, our client has experienced tremendous growth and expansion in infrastructure over the last decade.
- They had previously procured electricity through a buying group in the state, but decided to work with Tradition to create a more customized approach.

Approach

- Met with City leaders, facilities, procurement, and finance to develop a plan to procure electricity based upon the City's unique needs.
- This plan led to securing better rates and contract structure than what they had experienced through buying groups and aggregations in the past.

Results

- Negotiated blended rate, which **will save the City close to \$500,000 over the remaining 24 months on their current agreement.**
- Ongoing support with the energizing/disconnection of new meters as the City grows.
- Helped create a data management structure that lists all meters by type and department.